



Savon Dental Plan[®]
America's Dental PlanSM

BUSINESS ENROLLMENT GUIDE



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**Tommy the Wisdom Tooth
will explain..**



**Tommy says
"Lets compare Savon to Dental Insurance"**

WHAT IS SAVON DENTAL PLAN?

SAVON DENTAL PLAN® is not insurance, we are a Voluntary Membership Cost Maintained dental plan.

Savon Dental Plan® has a large network of dental offices throughout America that deliver quality & affordable dental services to our members. Our Preferred Providers have cleared our strict credentialing process and have agreed to abide by our Schedule of Fees and Benefits.

We are one of the **MOST COMPREHENSIVE** dental plans in America. We have set fees for every procedure listed on our Schedule of Fees and Benefits.

The **ONLY** percentage discount is for procedures that we do not have on our list AND that discount

IS ALWAYS 50%.

Who Has the Following??

	Savon	OR	Insurance
Waiting Periods	We Don't		They Do
Deductibles To Pay	We Don't		They Do
Claim Forms To File	We Don't		They Do
Limits To Visits	We Don't		They Do
Age Limits	We Don't		They Do
Prior Authorization Requirements	We Don't		They Do
Exclusions on Pre-Existing Conditions	We Don't		They Do
Maximum Limits on Services Per Year	We Don't		They Do
Exclusions on Treatment or Services	We Don't		They Do

** SAMPLE FEE COMPARISON **

	Usual	Savon
Initial Office Visit	\$ 70.00	No Charge
X-rays (f-m bitewing)	\$ 114.00	\$ 57.00
Adult Cleaning	\$ 98.00	\$ 49.00
Crown - Porcelain to Metal	\$ 932.00	\$466.00
Root Canal - 1 root	\$ 682.00	\$341.00
Complete Denture	\$1316.00	\$658.00
Extraction	\$ 264.00	\$132.00

***We did the math!
You'll Save 50%***



Plan Benefits Include:

Guaranteed Fee Schedule

If a **Network Preferred Provider** charges you more than the listed fee for any procedure (excluding lab fee and metal charges) and we are unable to get the facility to refund or credit your account for the overcharge, Savon will pay you the difference between what you actually paid and the listed fee for your zone.

Our Membership Rate Guarantee

All of our membership rates are guaranteed for 2 years. If you let your plan lapse, a reinstatement fee of \$25.00 must be paid in order to continue your membership rate guarantee.



Plan Benefits Include:

Guaranteed Lowest “Facility” Fee

In the rare event that a Network Preferred Provider's Usual and Customary Fee is lower than the fee listed on the Schedule of Fees and Benefits for that state, our Network Preferred Provider will charge you the lower of the two prices.

30 Day Money-Back Guarantee

If you visit a **Network Preferred Provider** and find that you do not realize the savings that we promise according to the Fee Schedule for your State and Savon Dental Plan® cannot rectify the error, Savon Dental Plan® will refund your membership fee.



Standard Plan Features

- ▶ **No Waiting Period**
- ▶ **No Deductible**
- ▶ **No Claim Forms**
- ▶ **No Age Limits**



Standard Plan Features

- ▶ **No Limit To Visits**
- ▶ **No Visit Requirements**
- ▶ **No Prior Authorization Required**
- ▶ **Pre-Existing Conditions are Covered Immediately**



Covered Procedures Include...

- ▶ **Diagnostic** (Exams & X-rays)
- ▶ **Preventative** (Cleanings)
- ▶ **Restorative** (Fillings & Crowns)
- ▶ **Endodontics** (Root Canals)
- ▶ **Prosthetics** (Bridge Work)
- ▶ **Periodontics** (Gum Disease)
- ▶ **Prosthodontics** (Dentures)
- ▶ **Oral Surgery** (Extractions)
- ▶ **Orthodontics** (Braces)
- ▶ **We Also Cover** ▶

Cosmetic Dentistry Including

Veneers

Bleaching

Whitening



Types of Providers

► Network Preferred Providers:

A **network preferred provider** is a Savon contracted dentist that abides by a set fee schedule for their State. Both you and your provider have copies of the same fee schedule and it lists exactly what you should pay for each procedure. Any procedure that is not listed on the fee schedule will be discounted by 50% from the provider's own usual fees (lab fees and metal charges excluded).

► Network Participating Providers:

A **network participating provider** is a Savon contracted dentist that abides by our Flex Fee® Schedule. The Flex Fee® Schedule offers a set percentage discount that ranges from 20% to 50% according to the ADA procedure code. All network participating providers give the discount off of their own usual fees (lab fees and precious metal charges are not discounted.) **Since every dentist has a different fee schedule, the amount of your savings will vary from dentist to dentist and from state to state.**

► Out Of Network Providers:

An **Out of network provider** is a dental provider who doesn't participate in any of Savon's money-saving plans. If you elect to go to an out of network provider, you will receive no fee adjustments. **You must pay the usual and customary dental fees charged by that dentist.**

Business Plans

Plan Tier Grouping Membership Fees

Participation in the Business Plan is on a voluntary basis and there is no minimum number of participants required. Tier grouping and pricing is determined by the number of employees that participate.

<u>Tier</u>	<u>#of Employees</u>	<u>Single*</u>	<u>Double**</u>	<u>Family***</u>
1	1-4	\$70.00	\$80.00	\$90.00
2	5-9	\$60.00	\$70.00	\$80.00
3	10-49	\$40.00	\$50.00	\$60.00
4	50-99	\$30.00	\$35.00	\$40.00
5	100 +	\$20.00	\$20.00	\$20.00

*Single plan covers the Employee Only - or the Employee and any dependents under the age of 5.

**Double plan covers the Employee plus Employees spouse, partner or significant other OR one dependent under 18 living in the same household or full time student (18- 25) and any dependents under the age of 5.

***Family plan covers the Employee plus Employees spouse, partner or significant other AND any dependents under 18 living in the same household or full time student (18- 25).



Tommy Suggests

That if you are not interested in purchasing Savon for your company,

Why not offer it to your employees?

We offer very affordable individual pricing and they will receive all of the benefits we have described!



Individual Annual Membership Fees

(For our most popular plans)

Savon Dental Plan® Basic Plan

For Individuals & Families

The most comprehensive dental plan available (when using Network Preferred Providers)

Yearly Membership Fee

Single-----\$109. per yr.

Double-----\$149. per yr.

Family-----\$189. per yr.

Initial enrollment requires a one time \$20.00 Processing Fee

Savon Dental Plan® Senior Plan

For Individuals & Couples Age 65 And Older

The Basic Plan at a reduced membership fee for our senior citizens

Yearly Membership Fee

Single-----\$69. per yr.

Double-----\$94. per yr.

Initial enrollment requires a one time \$25.00 Processing Fee

We also offer the following speciality plans

Emergency Dental Plan - The Basic Plan - 45 days, for extreme emergency short term use.

Long Term Dental Plans - Long term plans for those with major dental problems or in need of braces.

Student Dental Plan - The Basic Plan - membership at a reduced fee and only for the school year.

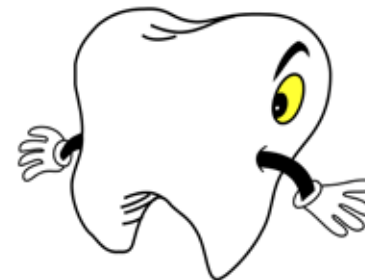
Transitional Dental Plan - The Basic Plan - 6 months, for those waiting for other benefits to start.

Conversion Plan - The Basic Plan - for anyone that is unhappy with their current dental plan.



Savon Dental Plan® America's Dental Plan™

We invite you and your employees to discover why



Tommy the Wisdom Tooth
is one of the most recognized logos in the field of dental plans today.

Enroll your company today and you will soon realize why

Savon Dental Plan®
is
America's Dental Plan

IMPORTANT ADDRESSES AND TELEPHONE NUMBERS

Savon Dental Plan

Customer Service (602) 841-3494
Nationwide 1-800-809-3494
Fax (602) 589-0417
Mailing Address: P.O. Box 54277
Phoenix, AZ 85078-4277

Provider Information

Network Provider Locator 1-800-809-3494
Provider Locator:
www.SavonDentalPlan.com/dentists.php

Savon Dental Plan E-Mail Addresses

Website www.SavonDentalPlan.com
Member Services customerservice@SavonDentalPlan.com
Director of Sales cparker@SavonDentalPlan.com
Director of Provider Relations corilee@SavonDentalPlan.com
Director of Marketing jourdin@SavonDentalPlan.com
Director of Operations cparker@SavonDentalPlan.com

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